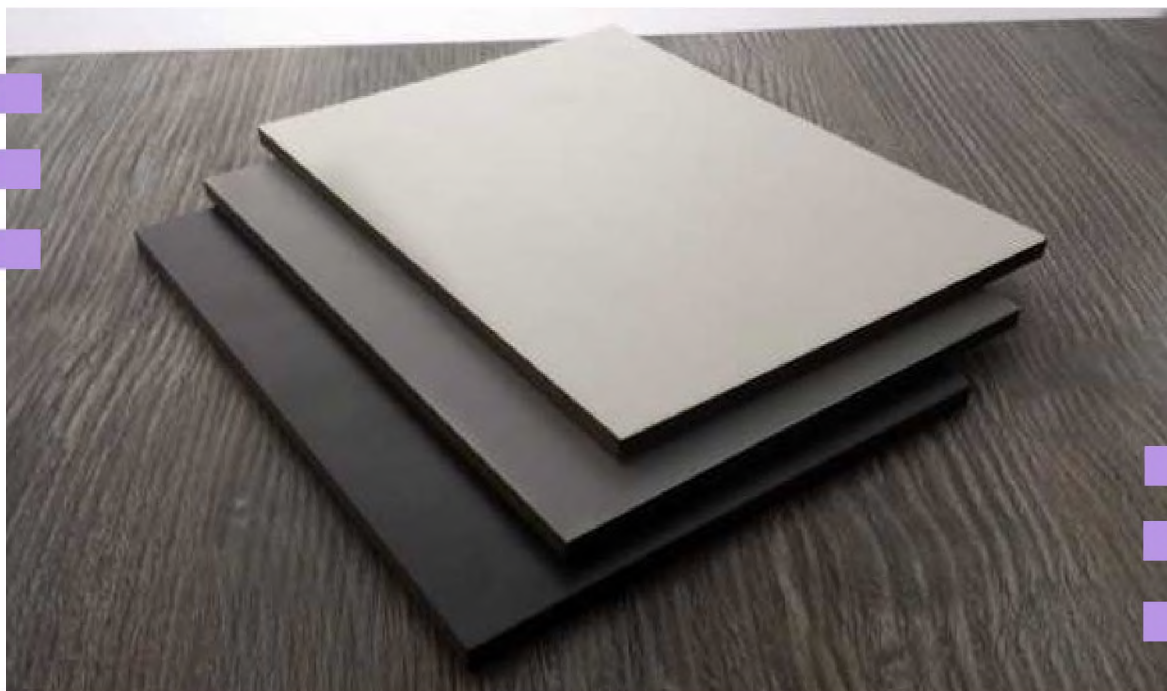


**Business scaling/
technology
procurement**



ORGANIZATION OF HPL LAMINATE PRODUCTION

ABOUT THE PROJECT

Development of decorative paper-laminated plastics (DBSP) production using the high pressure (HPL) method. A distinctive feature of paper-laminated plastics is their high mechanical strength, moisture and high heat resistance, which allows them to be used in furniture production, construction, and the automotive industry.

Investment volume:
30 million USD





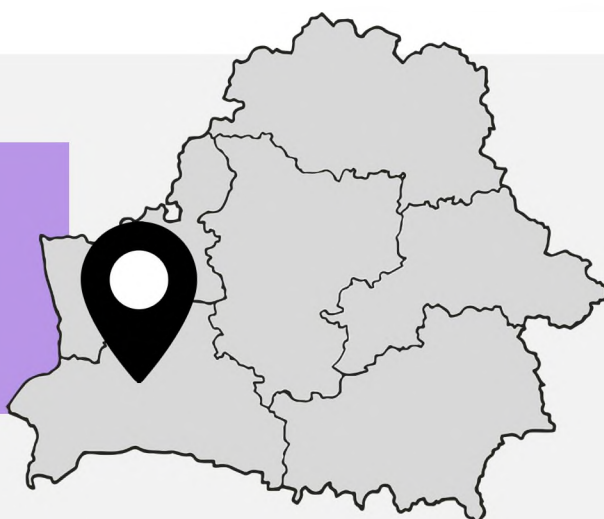
PRODUCTS MANUFACTURED :

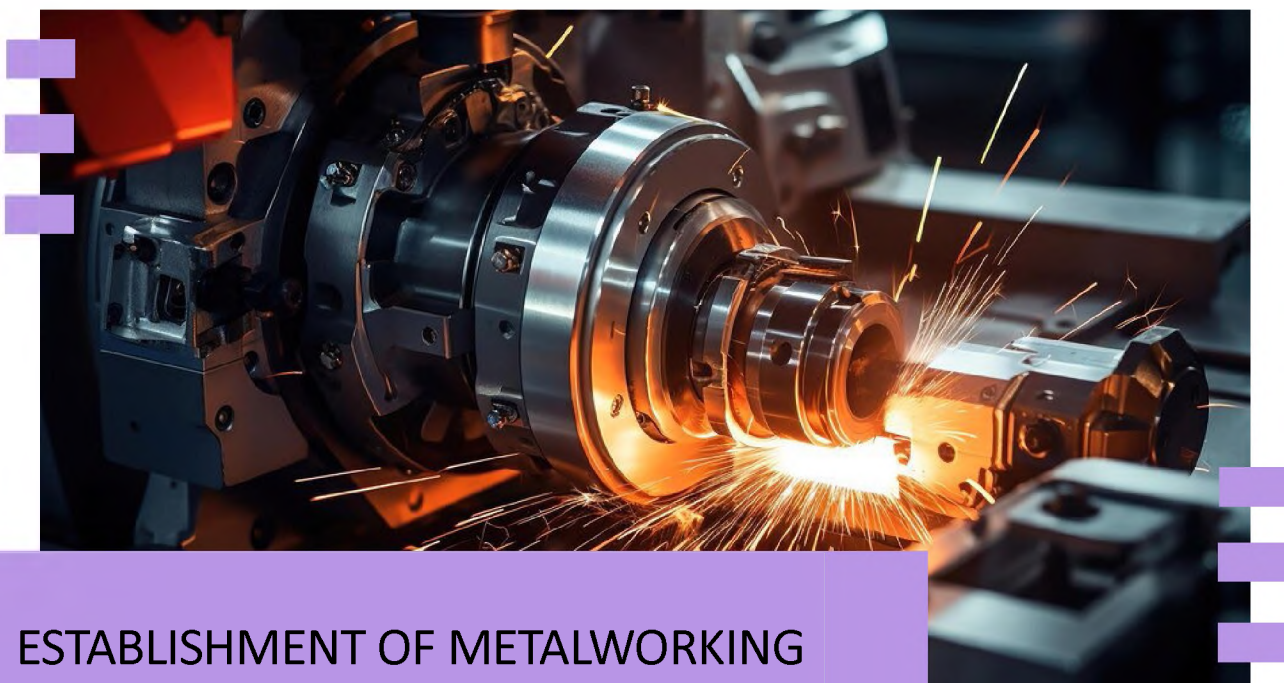
Decorative paper-laminated plastics (HPL) with a thickness of 0.5 to 2 mm, compact HPL boards with a thickness of 2 to 30 mm. Import substitution products, innovative products.

PERFORMANCE:

2 million square meters per year.

LOCATION:
Ivatsevichi





ESTABLISHMENT OF METALWORKING EQUIPMENT PRODUCTION

ABOUT THE PROJECT

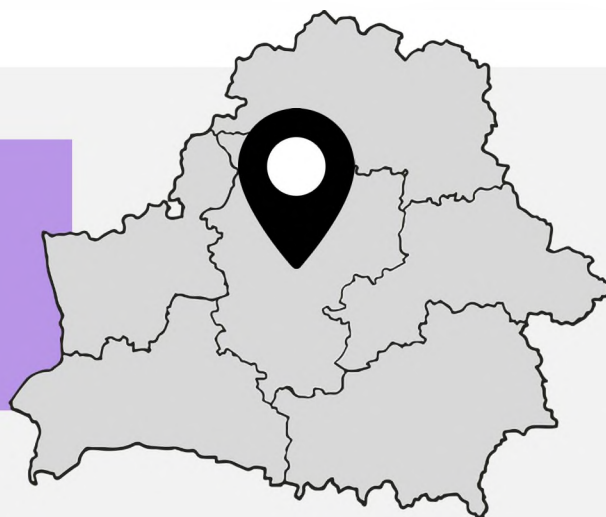
The project aims to organize the production of metalworking equipment.

Investment volume:
39 million USD



Project initiator: Kirov Machine Tool Plant OJSC

LOCATION:
Minsk



PROJECT STATUS:

The project initiator is looking for an equipment supplier. Assistance in expanding sales markets and co-financing the project is welcome.

MARKETS:

The Republic of Belarus, Russian Federation.

KEY ADVANTAGES OF IMPLEMENTING THE INVESTMENT PROJECT:



High production capacity.



Well-developed customer base.



State Standard and ISO standards implemented.



Well-developed production infrastructure.



Continuous equipment upgrades.



DEVELOPMENT OF PRODUCTION AT BKM HOLDING

ABOUT THE PROJECT

The project aims to expand the production capacity of BKM Holding by constructing a new high-tech facility for manufacturing welded body structures for urban electric transport.

Investment volume:

17.3 million USD



Project initiator:
Belkommunmash Holding Management Company OJSC



MARKETS:

The Republic of Belarus,
Russian Federation.

PROPOSALS

FOR COOPERATION:

The project initiator is looking for an equipment supplier. Assistance in expanding sales markets and co-financing the project is welcome.

FINANCIAL INDICATORS:

Simple payback period – **8.6 years.**

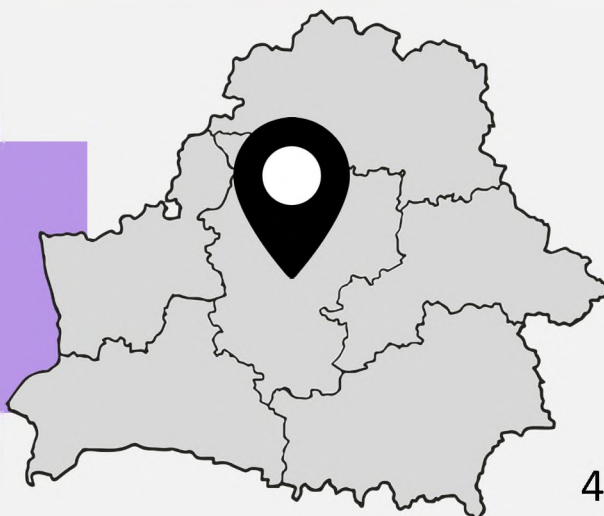
Dynamic payback period – **9.9 years.**

NPV – **354.4 million USD.**

IRR – **8.9%.**

LOCATION:

Minsk,
66 Perehodnaya street



KEY ADVANTAGES OF IMPLEMENTING THE INVESTMENT PROJECT:



High production capacity.



Well-developed customer base.



State Standard and ISO standards implemented.



Well-developed production infrastructure.



Continuous equipment upgrades.

CURRENT INVESTMENT PROJECT STATUS:

A business plan has been developed for an innovative project to expand the production capacity of BKM Holding for the manufacture of innovative products by constructing a production building on a designated plot of land at 66 Perehodnaya street in Minsk.



PRODUCTION OF GROUP III OILS AT NAFTAN OJSC

ABOUT THE PROJECT

The project aims to develop the production of Group III oils, which are the basis for lubricants.

Investment volume:
362.3 million USD





MARKETS:

The Republic of Belarus,
Russian Federation.

FINANCIAL INDICATORS:

Simple payback period –
10.6 years.

Dynamic payback period –
14.2 years.

NPV – **78.4 million USD.**

IRR – **12.9%.**

PROPOSALS

FOR COOPERATION:

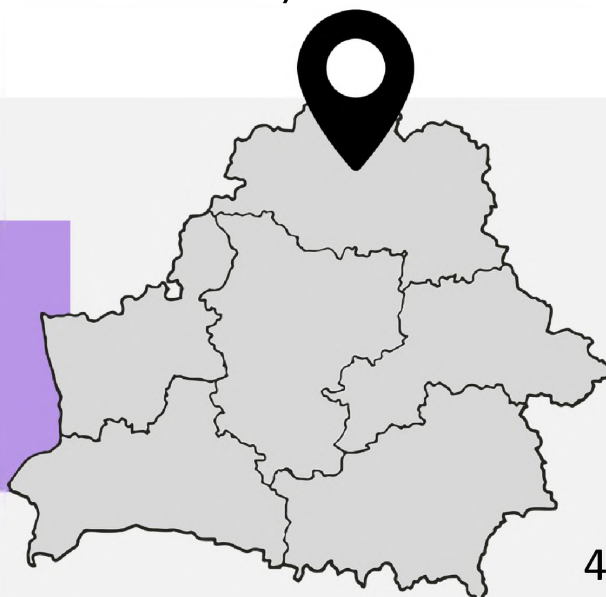
Search for a technology process
licensor, co-financing.

CURRENT INVESTMENT PROJECT STATUS:

Business plan developed
(subject to update based on
the results of the licensor's
determination).

LOCATION:

Novopolotsk



KEY ADVANTAGES OF IMPLEMENTING THE INVESTMENT PROJECT:



Possibility of installing additional capacity.



Railway line and highways.



Availability of land and real estate.



Energy infrastructure.



Opportunity for production expansion.

PROJECT IMPLEMENTATION

FEATURES:

Production of high-quality base oils with good low-temperature fluidity, stable viscosity-temperature characteristics, and good oxidation resistance, including stable color (“colorless base oils”). As well as increasing the production of “light” petroleum products – gasoline and diesel fuel with improved performance characteristics.



CONSTRUCTION OF A BENZENE ALKYLATION FACILITY AT MOZYR OIL REFINERY OJSC

ABOUT THE PROJECT

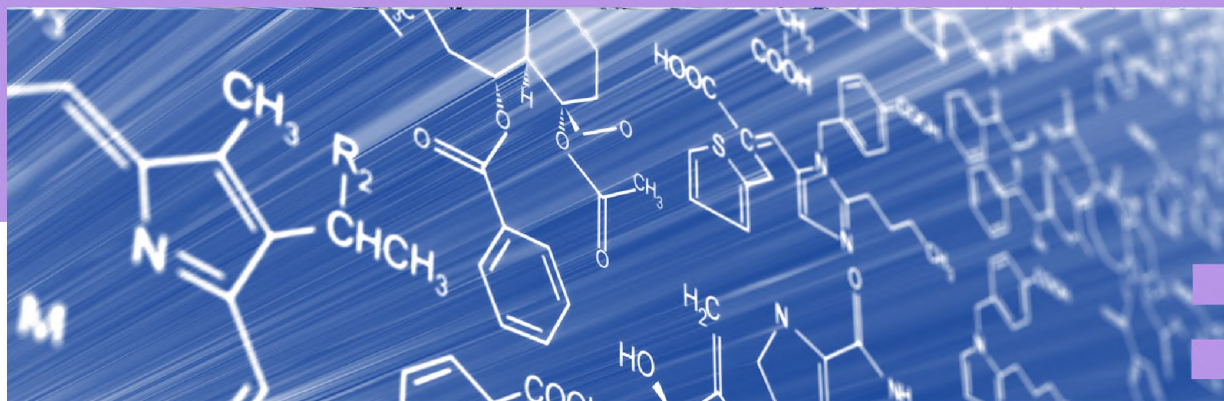
The project aims to create a benzene alkylation complex.

The aim of the project is to produce linear alkylbenzene (LAB) and linear alkylbenzene sulfonic acid (LABSA), which are components used in the production of detergents.

Capital expenditures
(excluding VAT):

259 million USD





PROPOSALS FOR COOPERATION:

Equipment supplier, assistance in market expansion, co-financing.

MARKETS:

The Republic of Belarus, CIS countries.

FINANCIAL INDICATORS:

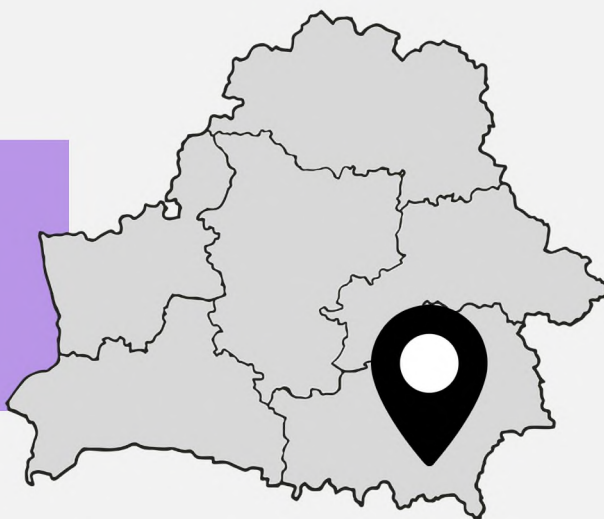
Simple payback period –
5.7 years

Dynamic payback period –
10.2 years

NPV – **10.2 million USD**

IRR – **9%**

LOCATION:
Mozyr Oil Refinery OJSC



KEY ADVANTAGES OF IMPLEMENTING THE INVESTMENT PROJECT:



Own raw material base.



Expansion of the product range.

CURRENT INVESTMENT PROJECT STATUS:

Preliminary project documentation has been developed for the project. Work is underway to attract a licensee for the technological process.

